DHARMESH KUMAR R. BULSARA.

DOB-18TH September 1972

Residential Address: 403- Sai Darshan Apt, behind old RTO, Thital Road, Valsad- 396001, Gujarat.

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OBJECTIVE:

Seeking a challenging position to utilise by skills and abilities fully in sales & marketing fields that offer professional growth while being resourceful innovative & flexible.

PERSONAL SKILLS:

Comprehensive problem solving abilities, good verbal & written communication skills, ability to deal with people diplomatically, willingness to learn team leadership skills.

EXPERIENCE SUMMARY:

Have an experience of 17+ years in specially undergarments sales & marketing.

ACDEMIC QUALIFICATION:

* Production Technician Engineering Course.
* Comfortable in MS Word, Excel & PowerPoint.

WORK PROFILE:

1. Currently working in Seshasayee Knittings Pvt. Ltd. from April 2015 to till date.

 DESIGNATION: REGIONAL SALES MANAGER, FOR WEST.I Lunch this Brand in west Region (Gujarat Maharashtra ) Brand Name Is Vilan and faceoff

 DUTIES: \*Responsible for achieving primary & secondary sales target.

 \*Managing the distributor and New network

 \* Managing the market activities.

 \* Visit for market development.

 \*Appointment of distributors.

 \* Manage the company Profitability.

 \* Appointment & Managing of sales team .

 \* Day to Day Activities of sales team

1. Working with as a Sr. AREA SALES MANAGER FOR RENFRO INDIA P. LTD. (Levis , Adidas Socks) from January 2012 to March 2015
2. Worked as SR. AREA SALES MANAGER For West zone MU MARKETING (ANNE WRIER ) Chennai form March 10 To Jan.12 ( Starting with AERA SALES MANAGER After one year prompt as SR. AREA SALES MANAGER IN THIS BRAND LUNCHING IN WEST ZONE MARKET. )
3. Worked as a SALE EXECUTIVE IN GENTEX APPAREL P. LTD. (LEVIS) from Apr

 09 TO March 10 Mumbai & Pune.

1. Worked as Sales Officer in Euro Fashion Inner Int. Pvt. Ltd in Mumbai Region from May 08 to APR. 09
2. Worked as Sales Officer in Classics Apparels (SMASH) For Sep. 06 to April -08 In Mumbai region & Pune.
3. Working our own business for DIXCY innerwear for Val sad area in firm of JAY AGENCY June 2000 to Sep 2005.
4. Worked as Sales Executive in Maxwell Apparel Ind. Ltd. (V. I .P.) For April 99 to June 01 and August 93 to April 95 in (Gujarat states.)
5. Worked as Shop Manager in Unique Apparel Ltd. Labasa (FIJI ISLAND) for May 95 TO DEC.98.

PERSONAL DETAIL:

1. Cast: Hindu.
2. Marital Status: Married.
3. Child: One
4. Language Known: English/Gujarati/Hindi/Marathi.

You’re faithfully.

Dharmesh Bulsara.

DATE: 13 th July 2021.