



# PATANGAY ARJUN

AREA SALES MANAGER

## PROFILE

Marketing Sales professional with 9+ years experience in lead generation and lead qualification, proven customer service, and communication, management operation, onboarding new leads

## CONTACT

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Website

## LANGUAGES

English

hindi

Telugu

Marathi

## WORK EXPERIENCE

### SALES EXECUTIVE

Royal classic group | Sep 2012 – Apr 2015

Worked as a sales executive in brand classic polo t-shirts generate secondary sales on boarding new leads and follow up payments

### SALES EXECUTIVE

K.g denims limited | May 2015 – Sep 2017

Worked as a sales executive mbos in trigger jeans telangana, rayalseema generate secondary sales achieved monthly target and existing customers refilling payment follow up add on new leads

### BUSINESS DEVELOPMENT MANAGER

r.a knitwear private limited | Jan 2018 – Apr 2019

Business development manager

Worked as a business development manager in tempt t-shirts brand direct billing by HO A+B counters malls regular refilling bill types consignment and direct sales onboard new counters and payments follow up team size 04 TS, AP achieved 96% 5.5 cr sales target in 2018 pan india level

### REGIONAL LEAD MANAGER

hiveloop technology private limited UDAAN APP | May 2019 – Apr 2020

regional lead manager

Company udaan app e-commerce clothing category kids apparels premium brands territory Hyderabad on

board new leads and generate new sales segregate target to team and resolve issue ground level size 05

achieved weekly targets. Due to covid company LAYOFF in 2020

### AREA SALES MANAGER

Blake-boris brands | Nov 2020 – Present

Working blake-boris brands kids premium brands age group is like 6 to 12 months to 5 years we appoint new distributor for telangana Hyderabad handle teams size 02 on boarding new leads and A+ counters mbos and malls multi brands stores. Achieve sales target on monthly and follow up payments.

## EDUCATION

### BACHELOR OF ARTS

dr.br ambedkar open university Hyderabad, Start Date – Apr 2013

## SKILLS

Communication

Business Development

Generate sales

Sales

On boarding new leads

Leadership + Management